

Important Memo:

Re: Tech Insurance & Risk Management

We are pleased to introduce new insurance solutions for 2022 and beyond. As you may know, there are massive problems in the Tech, Managed Services, Cyber, and now even your client and customer spaces. TechRisks.com has developed exclusive and leading solutions for tech companies. We operate insurance programs and deploy proven underwriting methodologies.

Here is some key information and documentation to immediately manage risk and insurance needs:

- TechRisks.com only works with A+ Rated Insurance Company Partners.
- We have propriety underwriting and insurance program management processes which are working very well.

Enclosed are:

- 1. TechRisks.com has a working Tech Insurance Application.
 - Full Instructions are on page #2, If you have a current policy and application, feel free to email e-ontact@techrisks.com in lieu of the current application we have attached.
- 2. You can also email a copy of your existing insurance policies your company currently has in place.
 - TechRisks.com will then analyze your policies to ensure your company not only is receiving the best rates, but that all critical exposures are properly scheduled on your policies.
- 3. We will provide your company **Risk Management Services:** Including Tech MSP *Standardization, Best Practices, Contracting Analysis, and Cyber Incident Prevention, Detection & Response Solutions* for your Franchise and your customers and prospect.
 - We understand your time is limited.
 - TechRisks.com will offer your company risk management material that will not only benefit your company your employees but also be help your clients with critical exposures at hand today.
- 4. A fully optional broker agent insurance of record letter for existing policies elsewhere you would like us to manage for you. See page #3.

Basic Application Instructions:

The application is carefully designed to address key exposure & insurance needs.

You may only need to fill out certain sections. Note we offer **packaged solutions** so at times it is very beneficial to include the cyber, office building information.

Please view this as a sound risk management exercise that can educate and protect your company and your employees.

TechRisks.com holds regular webinar sessions reviewing the risk management application and services we offer.

Noting this:

The Application is broken down into basic sections:

Section 1: Company Contact Details	page 1
Section 2: Your Basic Business Activities	page 2
Section 3: Contract & Legal Basic Info	page 3
Section 4: Cyber Security Risk Management	page 4
Section 5: Your office / building info	page 5
Section 6: Workers Comp / Employee Liabilities:	page 6
Miscellaneous	page 7
Section 7: Claims Experience	page 7
Section 8: Supplement (if company owns Autos)	page 8-9

(Sections #5 - building info & #6- workers comp are optional but recommended)

If you prefer, you can appoint TechRisks.com as your broker agent of existing insurance policies you may have in place elsewhere. This is fully optional.

To do this we would need a broker agent insurance of record letter from you.

- TechRisks.com and underwriting partners, if needed will use the broker of record letter and this application is not needed necessarily if at all, at this immediate time.
- As a courtesy, we will analyze your risks and exposures in entirety, making recommendations that may help you and your franchise.
- We will prefill and upload as much information into our program systems, our application if needed to ensure your company is insured correctly.

We are excited to help you manage your insurance and risk needs.

If you have any questions please call us toll free 866.355.7475 at or email e-contact@techrisks.com.

Thanks very much for your consideration!



Insurance: TechRisks.com E-Contact@TechRisks.com Toll: 866.355.7475 Tel: 267.803.1371



Broker Agent of Record Letter:

Today's Date: _	
Your Business:	
	egal company name here:
	Address:
	Mailing Address if different):
Phone:	
FIIOTIE	".
Regarding: Our	Existing Insurance Policies
=========	===
Dear Sir or Mad	lam:
•	his letter as evidence of my appointment of Drawbridge Insurance Services, LLC dba as
TechRisks. as so	ple agent for:
All of th	ne below: Check here:
1.	Tech E&O / Cyber Liability
	General Liability / BOP
3.	Property (building owned)
4.	Workers Comp
5.	Auto Insurance
6.	Umbrella / Excess
7.	Crime Insurance
	Employment Practices Liability:
	Directors and Officers Insurance
10.	Other Insurance: define:
If knov	vn: Enter Insurance Company Name(s) & Policy numbers:
	(If unnkown, simply not send us this form and a copy of policies and we will prefill)
Insurance Servi	orizes you to release any existing and future quotes, policies and binders to Drawbridge ces, LLC. This appointment is effective this date and supersedes all previous and authorizations of this nature.
Your Name	
Signature	
Your title:	
Today's Date:	
. Jaa, J Date.	

Return to: e-contact@techrisks.com to the attention of BOR if possible.

