





Important Memo:





Re: Tech Insurance & Risk Management

We are pleased to introduce new insurance solutions for 202 and beyond. As you may know, there are massive problems in the Tech, Managed Services, Cyber, and now even your client and customer spaces. TechRisks.com has developed exclusive and leading solutions for tech companies. We operate insurance programs and deploy proven underwriting methodologies.

Here is some key information and documentation to immediately manage risk and insurance needs:

-  TechRisks.com only works with A+ Rated Insurance Company Partners.
-  We have propriety underwriting and insurance program management processes which are working very well.

Enclosed are:

1. TechRisks.com has a working **Tech Insurance Application**.
 -  **Full Instructions are on page #2**, If you **have a current policy and application**, feel free to email e-contact@techrisks.com *in lieu of the current application we have attached.*
2. You can also **email a copy of your existing insurance policies your company currently has in place**.
 -  TechRisks.com will then analyze your policies to ensure your company not only is receiving the best rates, but that all critical exposures are properly scheduled on your policies.
3. We will provide your company **Risk Management Services**: Including Tech MSP *Standardization, Best Practices, Contracting Analysis, and Cyber Incident Prevention, Detection & Response Solutions* for your Franchise and your customers and prospect.
 -  We understand your time is limited.
 -  TechRisks.com will offer your company risk management material that will not only benefit your company your employees but also be help your clients with critical exposures at hand today.
4. **Insurance Checklist** - Coverage Comparisons for Tech MSP Providers
See page #3.
5. **Program FAQ**
See page #5.
6. A fully optional **broker agent insurance of record letter for existing policies elsewhere you would like us to manage for you**. See page #7.

Basic Application Instructions:

The application is carefully designed to address key exposure & insurance needs.

You may only need to fill out certain sections. Note we offer **packaged solutions** so at times it is very beneficial to include the cyber, office building information.

Please view this as a sound risk management exercise that can educate and protect your company and your employees. TechRisks.com holds regular webinar sessions reviewing the risk management application and services we offer.

Noting this:




The Application is broken down into basic sections:

| | |
|---|----------|
| Section 1: Company Contact Details | page 1 |
| Section 2: Your Basic Business Activities | page 2 |
| Section 3: Contract & Legal Basic Info | page 3 |
| Section 4: Cyber Security Risk Management | page 4 |
| Section 5: Your office / building info | page 5 |
| Section 6: Workers Comp / Employee Liabilities: | page 6 |
| Miscellaneous | page 7 |
| Section 7: Claims Experience | page 7 |
| Section 8: Supplement (if company owns Autos) | page 8-9 |

(Sections #5 - building info & #6- workers comp are optional but recommended)

If you prefer, you can appoint TechRisks.com as your broker agent of existing insurance policies you may have in place elsewhere. This is fully optional.

To do this we would need a **broker agent insurance of record letter from you.**

-  TechRisks.com and underwriting partners, if needed *will use the broker of record letter and this application is not needed necessarily if at all, at this immediate time.*
-  As a courtesy, we will analyze your risks and exposures in entirety, making recommendations that may help you and your company .
-  *We will prefill and upload as much information into our program systems, our application if needed to ensure your company is insured correctly.*

We are excited to help you manage your insurance and risk needs.

If you have any questions please call us toll free 866.355.7475 at or email e-contact@techrisks.com.

Thanks very much for your consideration!



Insurance: TechRisks.com E-Contact@TechRisks.com Toll: 866.355.7475 Tel: 267.803.1371

Checklist

Coverage Comparisons for Tech MSP Providers

| | Tech Package #1 | Tech Package #2 | Tech Package #3 | Your Local Provider |
|--|-------------------------------------|--|-------------------------------------|--------------------------|
| | Best pricing | Best in class Cyber Coverages & Claims Servicing | For Larger, More Complex Risks | |
| Coverages | | | | |
| Technology Errors and Omissions Liability | √ | √ | √ | √ |
| Broad For Definition of Technology | √ | √ | √ | many offer E&O only |
| Coverage for Breach of Contract | Yes | Yes | Yes | with no cyber coverages |
| Predefined tech activities that restrict covered wrongful acts | No | No | No | Many MSPs are ineligible |
| Network Security & Privacy Liability | √ | √ | √ | |
| Privacy Losses including HIPAA | √ | √ | √ | |
| Hacks / Viruses / Spearphishing | √ | √ | √ | |
| Loss of Service / Data | √ | √ | √ | |
| Unauthorized Access / Use / Identity Theft | √ | √ | √ | |
| Hacks / Viruses / Spearphishing | √ | √ | √ | |
| System Interruption / System Damage & Interruption | √ | √ | √ | |
| Rogue Employee Coverage | √ | √ | √ | |
| Regulatory Fines & Penalties | Policy Limit | Policy Limit | Policy Limit | |
| PCI Fines & Penalties | Policy Limit | Policy Limit | Policy Limit | |
| Wrongful Collection | Not a defined term | No Coverage | Defense Only | |
| Digital & Non-Digital Media | √ | Both Included | Policy Limit | |
| All Forms of Data | Defined Wrongful Act & Terms | √ | √ | |
| Beach of Privacy Statement | Not a defined term | √ | √ | |
| 1st Party Coverages (1st Party is Your Own Companies Direct Losses) | √ | √ | √ | |
| Legal Advice / "Breach Coach" | Breach coach included in Hub Portal | Policy Limit | Policy Limit | |
| Forensic Costs | √ | Policy Limit | Policy Limit | |
| Crisis Management & Public Relations | √ | Policy Limit | Policy Limit | |
| Notification Costs, Credit Monitoring & Identity Restoration | √ | Policy Limit | Policy Limit | |
| Notification & Credit Monitoring Outside the Limit? | Included Limits | √ | No | |
| Entire Incident Response Outside the Limit? | Included Limits | √ | No | |
| Business Interruption Security Failure | Policy Limit | Policy Limit | Policy Limit | |
| Business Interruption System Failure | Policy Limit | Policy Limit | Policy Limit | |
| Business Interruption Waiting Period | Policy Limit | 8 Hours | 8 Hours | |
| Dependent Business Interruption Security Failure | \$100,000 | Policy Limit | \$1,000,000 | |
| Dependent Business Interruption System Failure | \$100,000 | Policy Limit | \$1,000,000 | |
| Dependent Business Interruption Vendor Type | Likely -Not a defined term | IT Providers Only | IT Providers Only | |
| Dependent Business Interruption Waiting Period | 8 hours | 8 Hours | 12 Hours | |
| Indemnity Period Maximum | 6 Months | 12 Months | 6 Months (4 for Dependent) | |
| Data Restoration | Policy Limit | Policy Limit | Policy Limit | |
| Cyber Extortion | \$250,000 | \$250,000 | Policy Limit | |
| Bricking | √ | Policy Limit | \$1,000,000 | |
| Reputation Harm | √ | Policy Limit | \$1,000,000 | |
| Voluntary Shutdown | √ | Policy Limit | Policy Limit | |
| Proof of Loss | Not a defined term | \$25,000 | No Coverage | |
| Cyber Crime | √ | √ | √ | |
| Social Engineering Coverage | \$250,000 | \$250,000 | \$250,000, Includes Products | |
| Social Engineering Authentication Required | Not a defined term | No Authentication required | No Authentication Challenge | |
| Invoice Manipulation | Not a defined term | \$50,000 | \$50,000 | |
| Funds Transfer Fraud | \$250,000 | \$250,000 | \$250,000 | |
| Telecom Fraud | \$250,000 | \$250,000 | \$250,000 | |
| Cryptojacking / Utility Fraud | specific wording | \$250,000 | \$250,000 | |
| Miscellaneous | √ | √ | √ | |
| E&O / Network Security / Cyber Limits Offered* | Generally up to \$10M | capped at \$2M | capped at \$2M | |
| <i>(TechRisks.com Excess Underwriter can provide follow form excess limits to meet your needs and contract requirements)</i> | | | | |
| Copyright / Trademark Infringement of Intellectual Property | √ | √ | √ | |
| Covered Territory | U.S. and territories | Full Worldwide | Full Worldwide | |
| Civil Liability Coverages, not just negligence | √ | √ | √ | |
| Punitive and Exemplary damages where allowed by law | √ | √ | √ | |
| AM Best Rating | A (+) | A (+) | A (+) | |
| Option to Add on the below | | | | |
| General Liability for bodily injury & property damage | Basic option only* | √ | No | |
| Product Liability | Basic option only* | √ | No | |
| Personal / Advertising / Libel / Slander / Defamation | Basic option only* | √ | No | |
| Tenants Legal Liability for damages to rented premises | √ | √ | No | |
| Hired and Non-Owned Auto | √ | √ | No | |
| Business Property (computers, furniture, equipment) | Capped at \$25,000* | √ | No | |
| Employee Benefits Liability | No* | √ | No | |
| TechRisks Package Minimum Premiums | "\$1,000" | \$10,000 plus taxes and fees | \$20,000 plus taxes and fees | |
| Claim Information | √ | √ | √ | |
| Years of Experience in the Market | 20 plus years | 20 plus years | 20 plus years | |
| In-House Incident Response Team | Preferred Law firm handles claims | √ | √ | |
| Any One Claim for Incident Response | Not a defined term | √ | No | |
| Vanishing Deductible | √ | No | √ | |
| Can Insured select their own vendors with carrier approval? | Yes with final approval needed | Yes with final approval | Yes with final approval | |
| Pay on Behalf of for Extortion Demands? | specific wording | No | No | |
| Cyber Incident Response Services | √ | √ | √ | |
| Claims Handling / Responsiveness | Average to Good **** | Best in Market ***** | Average to Good **** | |
| Data Breach Prevention Information | √ | √ | √ | |
| Dark web monitoring | √ | √ | √ | |
| Deep scanning | No | √ | √ | |
| Cybersecurity Advice | No | √ | √ | |
| Cyber Risk Assessment | √ | √ | √ | |
| Real Time Threat Alerts | No | √ | No | |
| Data Privacy Sample Policies | √ | √ | No | |
| Data Breach Cost Calculator | √ | No | No | |
| Phishing simulations | No | √ | √ | |
| Cyber news, information and videos | No | √ | √ | |
| Legal Contract Publishing Tool | No | √ | No | |
| Contract Best Practices Guidebook | No | √ | No | |

* This information is not to be relied upon for a final determination of coverage. Please read the actual policy for a final coverage determination.

** The total payable is for reference only. Any premium, taxes, and fees will be reviewed and re-calculated at the time of binding. Please see the individual quote letters and policies for additional information.

This information is not to be relied upon for a final determination of coverage. Please read the actual policy provided for a final coverage determination.

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| | | |
|--|---|--|
| Businessowners & General Liability Packages | √ | |
| TechRisks.com and our Lead Underwriter offers the below: | | |
| General Liability for bodily injury & property damage | Unlimited (industry standard is \$1M or \$2M per contract requirements) | |
| Product Liability / Completed Operations | " ditto" | |
| Personal / Advertising / Libel / Slander / Defamation | " ditto" | |
| Tenants Legal Liability for damages to rented premises | \$300,000.00 | |
| Hired and Non-Owned Auto | Yes | |
| Property Insurance | | |
| Computer Equipment in your care custody, control or owned | √ | |
| Office Equipment / Furniture | √ | |
| Property off Premises | √ | |
| Property in Transit | √ | |
| Data Center Coverage | Yes if applied for | |
| Business Income And Extra Expense Interruption Coverage | √ | |
| Water Back-up and Sump Overflow | √ | |
| Option to add: | | |
| Employee Benefits, Employment Practices Liability & Crime | √ | |
| Minimum Premiums | | |
| General Liability | \$250* | |
| Businessowners GL Property Package | \$450* | |
| AM Best Rating | A (+) | |
| Years of Experience | Since 1882 | |
| Ranking (P&C) | #1 in size and customer claims servicing | |

| | | |
|------------------------------------|---|--|
| Workers Comp | √ | |
| Workers Comp & Employers Liability | \$500K or \$1M limit options however we can offer state min limits upon request | |
| Ranking (P&C) | #1 in size and customer claims servicing | |
| Years of Experience | Since 1970's | |
| AM Best Rating | A (+) | |
| Minimum Premiums | \$100-200* | |
| | based on employee count, payroll and class code job descriptions | |

Important Note: TechRisks.com underwriting partner has best rates and is rated number one in worker comp claim satisfaction. With receipt of your existing current workers comp policy, loss history, underwriter will provide max credits to TechRisks.com clients to obtain your business

| | | |
|-------------------------|---|--|
| Commercial Auto | √ | |
| For Owned Autos | \$500K or \$1M limit options however we can offer state min limits upon request | |
| AM Best Rating | A (+) | |
| Ranking (P&C) | #1 in size and customer claims servicing | |
| Minimum Premiums | based on VIN numbers, Vehicle and Driver Info | |

| | | |
|--|--|--|
| ADDITIONAL PRODUCTS AVAILABLE THROUGH TECHRISKS MARKETPLACE | √ | |
| Employer's Practices Liability | \$25K to 1M limit options | |
| (this is critical for claims of wrongful termination, harassment, discrimination, etc.. Due to staffing & marketplace issues, we recommend all clients have this coverage) | | |
| Crime / Theft of Property / ERISA BOND COVERAGES | \$25K to 1M limit options | |
| Fiduciary Liability | upon request | |
| Directors and Officers Insurance | upon request | |
| (Protection for owners personal assets and corporation liabilities for mismanagement, employee, vendor, client and shareholders claims) | | |
| Ranking (P&C) | #1 in size and customer claims servicing | |
| Minimum Premiums | Best Rates in Marketplace | |

| | | |
|--|---|--|
| CYBER LIABILITY FOR YOUR CLIENTS | √ | |
| CYBER LIABILITY | Market Leading Coverage & Limit Options | |
| Note: Just because an Client gets hacked or suffers a ransomware attack, that does not mean the MSP is liable. What if your clients cause a loss & damage your firm? What if your end user independently gets breached, have a rogue employee or someone opens an email they shouldn't have? Are they insured for Business Email Compromise (scam) BEC and other cyber exposures today? Does your client use multiple technology providers or services? What if they use outdated software, network hardware that is not secure or fail to deploy patches and necessary upgrades in a timely manner. What if they use multiple technology providers or services? Responsibility and liability in turn remains with the end user client, not the MSP. Thus... We at TechRisks.com stand ready to assist! Contact E-Contact@TechRisks.com for streamlined applications and marketing information! | | |

| | | |
|--|--------------|--|
| Ancillary Insurance Solutions | √ | |
| Note: If you are considering selling or acquiring a business over next 1-3 years, it is imperative you discuss this with Michael.Kihm@Techrisks.com Leverage & use your TechRisks.com E&O and other products to protect your personal & business assets! We will review with your legal counsel if applicable. | | |
| Mergers and Acquisitions Protection | upon request | |
| Transaction Liability / Asset Protection | upon request | |
| Trade Credit / Client Payment Protection | upon request | |

| | | |
|---|-----------------|--|
| Plus all TechRisks.com clients receive | √ | |
| Tech MSP & Client Standardization, Best Practices, Contracting Analysis, Cyber Incident Prevention, Detection & Response Solutions. | | |
| Market Proven, Free Risk assessment with receipt of current application and for continuing risk analysis & check-ups through lifetime of your policies with us. 30 Minute calls to review IT security and insurance reviews. Feel free to call or email us for more time if / when needed, we will be glad to help you! | | |
| * Select clients receive additional phishing tests for your employees. Email exposure score, vulnerability scan of up to 3 external facing IP addresses, anti-phishing software and cyber incident response plans. | | |
| Claim Prevention and Assistance | √ | |
| best in market - our program outperforms competitors and local agents by several multiples | | |
| Years of Experience | 26 Years | |
| We are a full time Tech Insurance & Risk Management Firm!! | | |

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www.TechRisks.com Toll: 1-866 355 RISK (7475) Tel: 1-267-803-1371

TechRisks.com FAQ's

1. Why is TechRisks.com offering E&O Cyber option? I only want Cyber.

If you are an MSP. Most insurance companies will not insure your class type. The few insurance companies that do require the Tech Errors and Omissions be bundled with the Cyber Liability. Some insurance companies especially the local agent type agents / companies often provide basic professional liability coverage but either is silent or specifically excludes network security and cyber liability. TechRisks.com has access to those markets but they are not our

If you have limited Professional E&O, regardless of the broker agent you use, the insurance companies will not insure cyber network security losses and there more than likely are no cyber incident response protections / services included your basic Professional Liability policy.

2. "I am a tech guy and I don't speak insurance".

- That is fine and we will help you as much as we possibly can with the latter.
- Nomenclature can be confusing.
- If you have any problems with the applications or quotes you receive, we will answer your questions.
- Many of our apps are prefilled as a courtesy on several critical questions to be confirmed.
- Do not believe we are being short or even too long winded in responses at times. This varies based on many variables and issues in the marketplace.
- Insurance policies are legal contracts between your company- the first party and our insurance company partners--the second party. TechRisks.com takes our fiduciary responsibility to protect all client's and partners very seriously and will answer any questions you have. .
- Email e-contact@techrisks.com or call us directly at 267-803-1371 you have questions or to set up an evite time.
- We will be glad to set aside time to review all Tech liability and exposure issues your firm should be focused on.

3. I am not an MSP, why am I being classified, charged and rated as one.

Does your website note you provide IT Managed Services? Do you have ongoing managed service agreement or similar contracts with you clients?

MSP Definition: Described as, managed service provider (MSP) is a third-party company that remotely manages a customer's information technology (IT) infrastructure and end-user systems. MSPs are hired to perform a defined set of day-to-day management services. These services may include network and infrastructure management, security and monitoring.

If the answer is no, great we have a streamlined one-page application and market leading rates as a non-MSP.

4. Why is a copy of existing prior retroactive date needed by most insurance companies to provide a quote for Tech E&O Cyber.

E&O Cyber policies are written on what is called a claims made and reported basis.

Definition. Claims-Made and Reported Policy — a type of claims made policy in which a claim must be both made against the insured and reported to the insurer during the policy period for coverage to apply.

What Is Prior Acts Coverage? Prior acts coverage is an insurance policy feature that covers claims made on insurable events that occurred prior to a policy's purchase. This benefits you as the insured and simplifies insurance matters for holders of liability insurance who change insurance providers.

Thus, if you have E&O Cyber insurance, we need that basic information. Even if it is a screenshot.

5. Why am I being charged taxes and fees.

This varies according to insurance company, state requirements and regulations. Certain policies are filed and taxed in a specific manner which requires filing and other wholesale brokerage fees. Further some policies are written on a specialty surplus lines basis which will be disclosed. All TechRisks.com Insurance Carrier Underwriting Partners are AM Best A rated or better (often A+). Certain states have basic disclosure or other notices included and some require either TechRisks.com principal signature or your signature. Clear instructions and additional information can be provided if needed.

6. Billing.

Certain policies are direct billed by the insurance company, others are broker agency billed. We will clearly provide payment details and instructions. Direct bill often provides 1 pay, 2 pay, 4 pay or 10 pay options. Most E&O Cyber Policies for MSP's are due in full. Payments are often by check, by wire, by PayPal with a nominal fee or by premium financing (the latter often requires 25% down, followed by 9 payments and your overall costs increase by roughly 5-6% currently).

7. Servicing

Certain policies are serviced directly by the insurance company, This includes certificate of insurance requests.

Most E&O Cyber Policies for MSP' are serviced directly by TechRisks.com, We will provide certificates for those policies upon receipt of the name and address of your client, bank, landlord, building property manager or whomever is requesting evidence of insurance by emailing e-contact@techrisks.com

TechRisks.com will assist in any changes, including new office locations, updating, or scheduling new employees, increased limits and additional coverage requests.

8. Independent Contractors / Subs / 1099's

For most Errors and Omissions / General Liability policies, your firm would be covered for the work that independent contractors do solely on your companies' behalf. However, our insurance carriers' policies would likely defend and indemnify your firm. If your subcontractor / independent 1099 are sued, they are on their own. This is largely standard across the board for insurance carriers. **Also, most if not all insurance carriers are going to turn around and sue a contractor for a loss they caused on any insurance policy.**

Some insurers require sub-contractors to carry insurance (often general liability and workers comp). We recommend subs have it and they in turn provide your firm certificates of insurance with additional insured status. If they need coverage, have them contact e-contact@techrisk.com, even if they can only spend \$250 on a GL policy.

Next, what happens if they damage your site, systems, or property? You thus want the ability to make a claim against or sue them on a separate policy of their own if they cause you a loss or a claim.

9. I am Tech Provider / MSP. Why doesn't my E&O Cyber package insure my clients?

Your company is liable for your technology products and services. Our E&O Cyber policies will defend and indemnify your firm for alleged negligent acts, errors and omissions, including network and cyber liability coverages for most insureds of ours (exception is if you selected E&O only without Cyber).

Many end user clients are having problems with their own cyber insurance. Lawyers and TechRisks.com strongly recommend your clients have their own cyber liability insurance for multiple reasons to protect your and their own interests, assets and systems.

Here is some info for you and your clients on cyber.

CYBER LIABILITY FOR YOUR CLIENTS

If you are a Tech Service Provider: We feel duty bound & strongly recommend that your firm and your end-user clients obtain cyber insurance against these disruptive incidents.

Make sure your Technology & MSP Standards, Best Practices, Contracts and Cyber Incident Response Plans are up to date. If you need help or assistance in this area, please let us know. End user clients are getting hacked and blaming MSP's.

Just because an End-User Client gets hacked or suffers a ransomware attack, that does not mean the MSP is liable. What if your clients cause a loss & damage your firm? What if they independently get breached, have a rogue employee or someone opens an email they shouldn't have? Are they insured for Business Email Compromise (scam) BEC and other cyber exposures today? What if they use multiple technology providers or services? What if they use outdated software, network hardware that is not secure or fail to deploy patches and necessary upgrades in a timely manner.

One of our MSP's had a loss and it is not clear the MSP has any liability. In turn the cyber loss is likely solely end user clients full responsibility, including lost funds and financial losses, not the MSP. Thus...

The current environment compels us as professionals to offer cyber coverage to each and every client.

For a quick Cyber Liability Quote for your client, simply email or have client email answers to these basic questions and return to e-contact@techrisks.com

We at TechRisks.com stand ready to assist!

(see attached brief cyber application)

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APPLICATION:
CYBER LIABILITY FOR YOUR CLIENTS

Basic Underwriting Questions

1. Company Exact Legal Name:
2. What is the insured's website?
3. Primary Premises physical Address: (confirm both physical and mailing address if different)
4. Phone number:
5. What are the insured's operations?
6. What are the insured's revenues?
7. Number of Employees
8. Number of Clients
9. If you know the number of record accounts, please advise. Generally, this is PCI and PII records.
10. Does the applicant accept payment card (credit or debit card) transactions? **Yes or No?**
If yes, Is the applicant compliant with PCI **Yes or No**
11. Does the applicant deal with protected health information as defined by HIPAA? **Yes or No?**
If yes, Is the applicant compliant with HIPAA and HITECH Act? **Yes or No?**
12. DOES THE APPLICANT OWN OR OPERATE ANY OTHER BUSINESS UNDER THE SAME LEGALENTITY THAT WILL NOT BE QUOTED ON THIS APPLICATION? **Yes or No?**
13. HAS ANY POLICY OR COVERAGE BEEN CANCELLED / NON-RENEWED OR HAS THE APPLICANT FILED FOR BANKRUPTCY DURING THE PAST 5 YEARS? **Yes or No?**

Which of the following IT security controls does the applicant have in place?

- a. Antivirus and Firewalls (Windows 10 or higher qualifies for <10 employees): **Yes** or No or unknown.
- b. Encryption of Sensitive Data at Rest and In Transit: **Yes** or No or unknown.
- c. Encryption and Endpoint Protection on Mobile Computing Devices: **Yes** or No or unknown.
- d. Formal Vulnerability Management and Software Patching Procedures: **Yes** or No or unknown.
- e. Multifactor Authentication on Corporate Email: **Yes** or No or unknown.
- f. Multifactor Authentication on Corporate Network, Systems, and VPNs: **Yes** or No or unknown.
- g. Does the Applicant rely on Cloud Computing, Software-as-a-Service, or any other outsourced computer hosting for revenue-generating operations? **Yes or No or unknown.**
- h. Formal Data Backup and Recovery Procedures in Place and Tested Periodically: **Yes** or No or unknown.

NOTE If any of the above items are not correct, please let us know. **BONUS Tech Risks.com can provide Cyber Incident Response Plans for you**

How did you here about us
or add questions / additional comments below

Please email cyber application to E-Contact@TechRisks.com

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www.TechRisks.com Toll: 1-866 355 RISK (7475) Tel: 1-267-803-1371



Broker Agent of Record Letter:

Today's Date:

or Business:

Enter legal company name here: _____

Physical Address: _____

(Legal Mailing Address if different): _____

Email: _____

Phone #: _____

Regarding: Our Existing Insurance Policies

=====

Dear Sir or Madam:

Please accept this letter as evidence of my appointment of Drawbridge Insurance Services, LLC dba as TechRisks. as sole agent for:

All of the below: Check here:

- . Tech E&O / Cyber Liability
- . General Liability / BOP
- . Property (buiding owned)
- 4. Workers Comp
- 5. Auto Insurance
- 6. Umbrella / Excess
- 7. Crime Insurance
- . Employment Practices Liability
- . irectors and Officers Insurance
- . Other Insurance: define: _____

If known:

Enter Insurance Company Name(s) & Policy numbers :

(If unknwon, simply not send us this form and a copy of policies and we will prefill)

This letter authorizes you to release any existing and future quotes, policies and binders to Drawbridge Insurance Services, LLC. This appointment is effective this date and supersedes all previous appointments and authorizations of this nature.

Your Name _____

Signature _____

Your title: _____

Today's Date: _____

Return to: e-contact@techrisks.com to the attention of BOR if possible.

